



Maximizing Asset Valuation for Biopharma

What is your exit strategy?

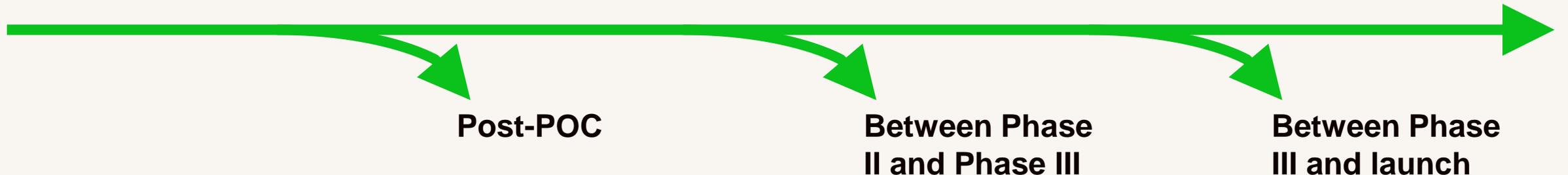
Most biopharma focus on **registration and regulatory success**

How do we convince a buyer/partner that

1. Our drug works
2. Our drug is likely to be approved

While balancing the exit valuation with

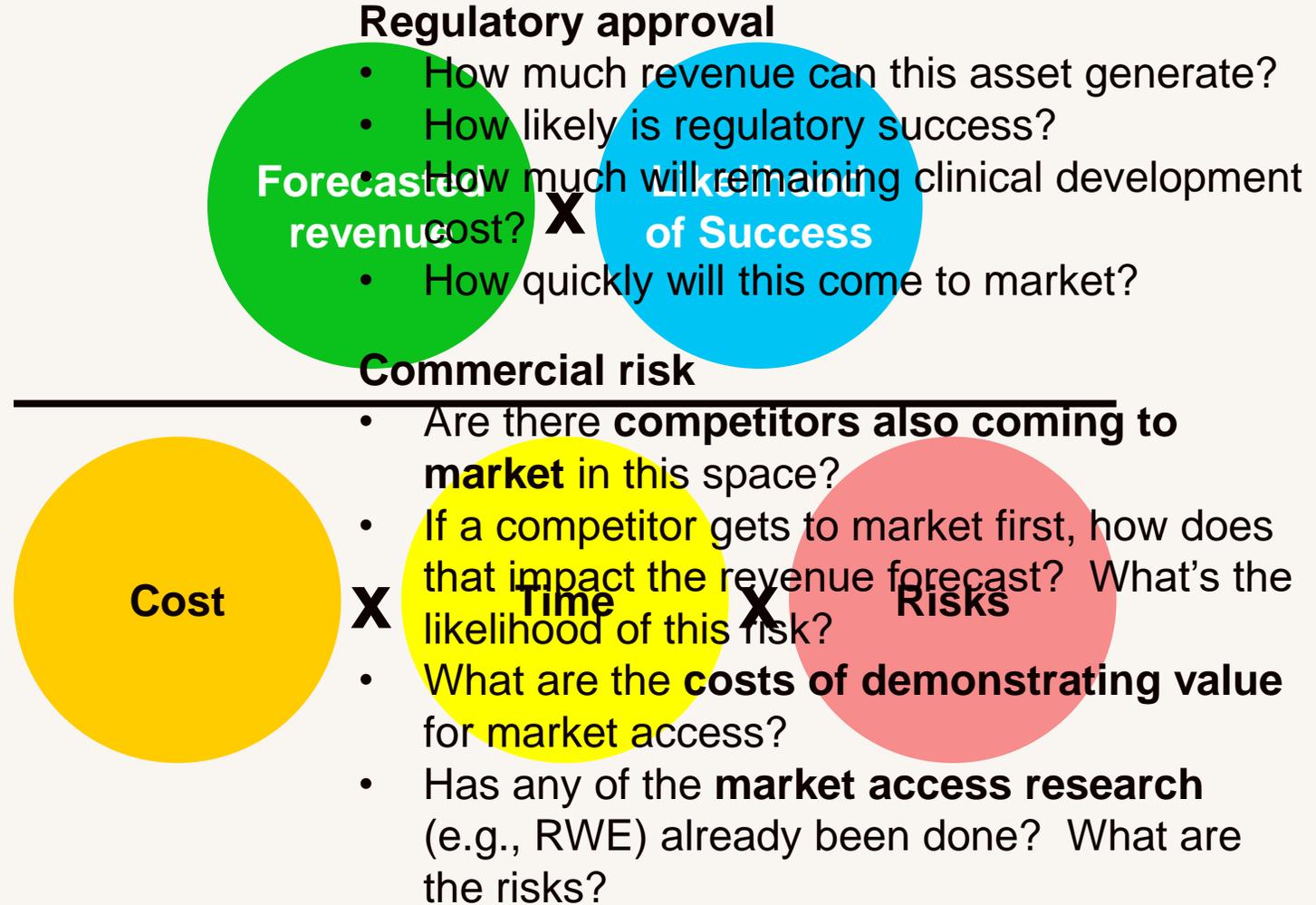
- Cost
- Time
- Effort



How does large pharma think of your value?

Asset Value

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When the road you take makes all the difference



**Regulatory
Approval**

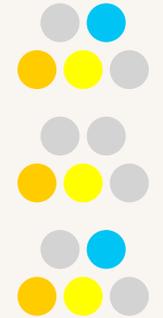
**Value
Maximization**

Opportunities to increase valuation

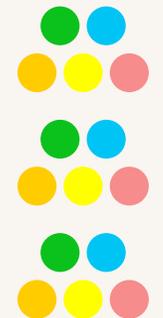


Value Creation

Regulatory Approval



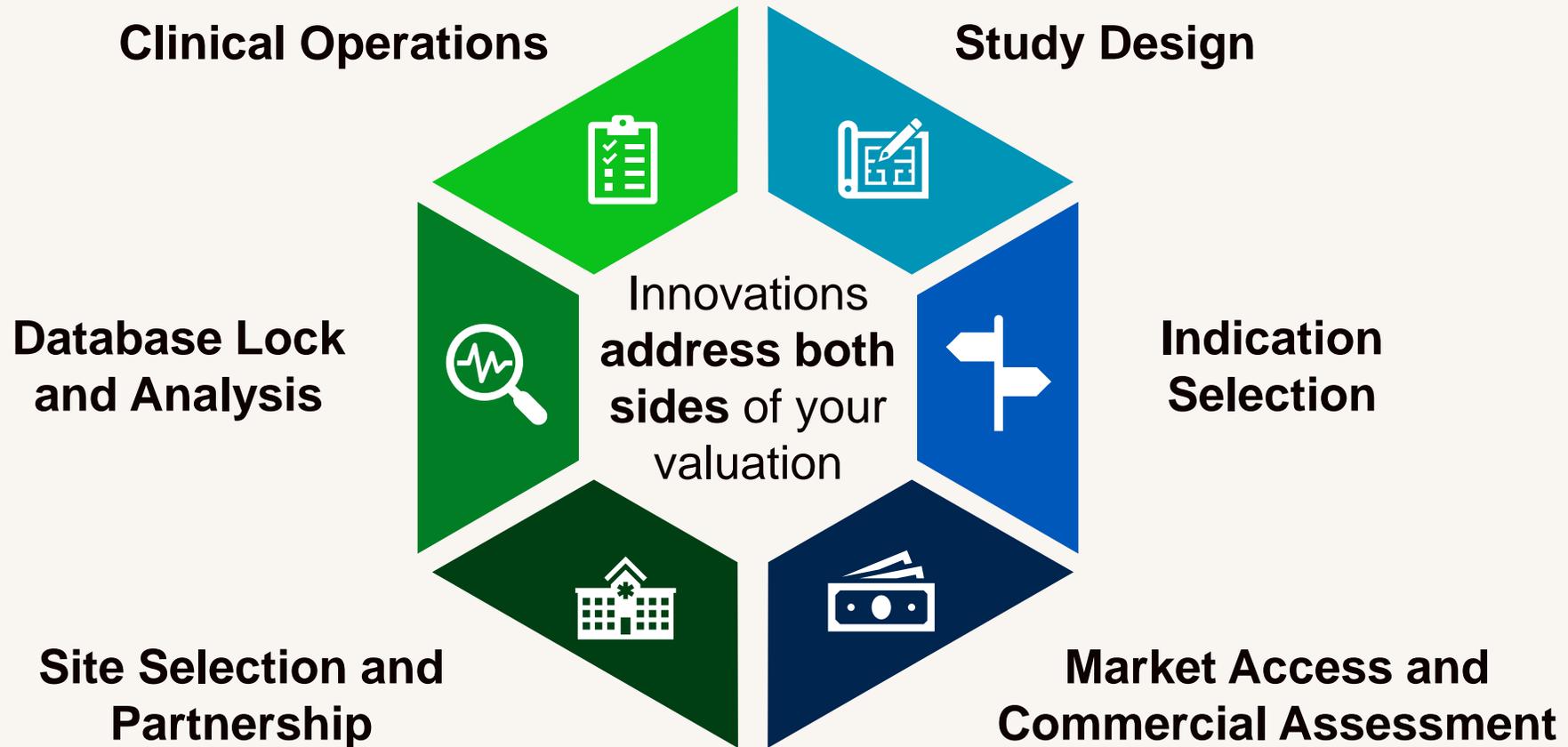
Commercial Risk



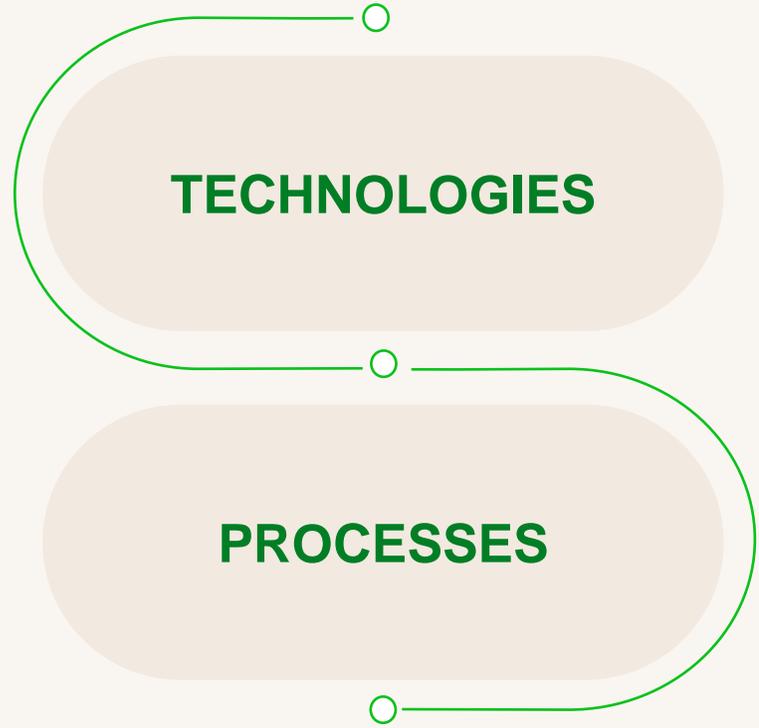
Why leave money on the table?

Regulatory Approval

Commercial Risk



Innovation is change, and change is hard





Thank You